



Executive Summary

Gainwell Technologies

Response to the State of Indiana

Indiana Department of Administration

Family and Social Services Administration

Office of Medicaid Policy and Planning

Premium Billing & Collection Services

Request for Proposal 22-69574

December 7, 2021



December 7, 2021

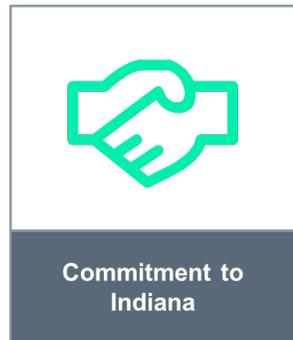
Teresa Deaton-Reese
Strategic Sourcing Analyst
Indiana Department of Administration
Procurement Division
402 W. Washington St., Room W468
Indianapolis, Indiana 46204

RE: Gainwell Technologies LLC (Gainwell) Response to Premium Billing & Collection Services Request for Proposal 22-69574

Dear Ms. Deaton-Reese:

Gainwell Technologies LLC (Gainwell) is pleased to submit this response to the State of Indiana’s Request for Proposal (RFP) for Premium Billing & Collection Services, issued October 22, 2021.

Since 2004, Gainwell has been providing premium billing services for the Indiana Family & Social Services Administration CHIP and M.E.D. Works programs. With this proposal, **Gainwell requests the privilege to continue this service for Indiana. The entire Gainwell account team looks forward to continuing our work with the State to create a healthier future for Indiana.**



Please accept this proposal as our expressed desire and commitment to perform as the Premium Billing & Collection Services project contractor for the State of Indiana. The proposed approach enables a positive impact to current members through a seamless continuation of the existing premium vendor services, then builds on these services in a risk-averse way and with a realistic schedule for the enhancements. **On the following pages, we provide the statements and other information required in RFP Section 2.2.**

Summary of Ability and Desire to Supply the Required Products or Services

Regarding RFP requirement 2.2.1, Summary of Ability and Desire to Supply the Required Products or Services, Gainwell confirms that we are ready, able, and prepared to supply the services defined in RFP Section 2.4, Technical Proposal. We look forward to continuing to serve the State of Indiana with our Premium Billing & Collection Services Solution and our experienced and professional management team. Our solution meets or exceeds each requirement set forth in the RFP.

Gainwell will provide the requested services subject to the terms and conditions set forth in the RFP, including the State’s mandatory contract clauses. Gainwell accepts

each mandatory contract clause as set forth in RFP Section 2.3.6, Contract Terms/Clauses.

Signature of Authorized Representative

Regarding RFP requirement 2.2.2, Signature of Authorized Representative, I, Paul Saleh, President and Chief Executive Officer, am authorized to commit Gainwell to its representations. I certify that the information offered in this proposal meets the general conditions, including the information requested in RFP Section 2.3.5, Integrity of Company Structure and Financial Reporting. Gainwell's principal contact for this proposal is listed in the table below.

Respondent Notification

Regarding RFP requirement 2.2.3, Respondent Notification, Gainwell understands Respondents will be notified via email. We acknowledge our obligation to notify the Procurement Division of any changes in any address that may occur since the origination of this solicitation. We understand the Procurement Division will not be held responsible for incorrect vendor/contractor/respondent addresses.

We provide contact information for inquiries regarding Gainwell's response to the Premium Billing & Collection Services RFP 22-69574 in the following table.

Table 1. Gainwell Contact Person for This Proposal

| Contact Information | |
|-------------------------|---|
| Name | Julie Sloma, Account General Manager |
| Address | 950 North Meridian Street, Suite 1150 Indianapolis, IN 46204 |
| Telephone Number | 317.374.4986 |
| Fax Number | 317.488.5392 |
| Email Address | julie.sloma@gainwelltechnologies.com |

Secretary of State

Regarding RFP requirement 2.2.4, Secretary of State, Gainwell is registered to do business with the State of Indiana and has active contracts with the State under this registration. Our Indiana Secretary of State's Business ID is 202004231386794. Gainwell Technologies LLC's registration with the Indiana Secretary of State is currently in Active business status. While our company name may have changed, we have maintained the same office location and staff since 1994. Previously, our company was registered with the State under the following legal entity names:

- DXC MS LLC
- DXC Technology Services LLC
- HP Enterprise Services (HPE)
- Hewlett-Packard Company (HP)
- Electronic Data Systems Corporation (EDS)

Gainwell's Foreign Registration Statement and accompanying documents are provided in our Attachment 2.3.8, Registration Statement, in our Business Proposal Attachments.

Other Information

I thank you for this opportunity to build on our successful partnership with the State of Indiana. We look forward to continuing our strong commitment and support to the State in your important endeavor of enhancing eligibility determination operations to better serve the citizens of Indiana.

Sincerely,

DocuSigned by:

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Paul Saleh
President and Chief Executive Officer